2023 · WHAT ISSUES SHOULD I CONSIDER AT THE START OF THE YEAR?



PERSONAL ISSUES	YES	NO	CASH FLOW ISSUES (CONTINUED)	YE:
Do you need to assess the progress you made toward your goals last year? If so, consider the following:			If you are married and your spouse does not have earned income, explore spousal IRA options.	
 Review and compare your financial models, comparing a snapshot of where you are today to last year and/or a prior time. Inventory your recent accomplishments to identify what strategies worked well. 			Do you need to confirm that you are adequately saving toward your goals? If so, review your target savings and funding rates. If you fully fund some goals early in the year, continue saving toward other goals.	
Have you identified new goals for this year or the future? If so, assign a priority and time horizon, and incorporate them into your overall plan.			Do you have funds left in your FSA from last year? If so, consider spending such funds before the expiration of any grace period.	
> Are there any life events that are likely to occur for yourself or your immediate family this year (e.g., move, marriage, birth, higher education, job change, retirement, illness, death)?			Are you subject to taking RMDs (including from inherited IRAs)? If so, consider the following: ■ If you are charitably inclined and age 70½ or older, you can do a QCD to satisfy your RMD. Note the "first dollars out" rule.	
Do you need to confirm whether you or any family members will reach a milestone age this year? If so, reference the "Important Milestones" guide.			■ Time the satisfaction of your RMD to support your goals, and be sure to review your withholdings.	
> Are you concerned about any variables or circumstances that could potentially impact your plans for this year?			Do you make annual gifts? If so, make a plan to fund strategically, and track the use of your annual exclusion amount for noncharitable gifts.	
CASH FLOW ISSUES	YES	NO	ASSET & DEBT ISSUES	YE:
Do you expect your household income and/or expenses to change materially this year?			Do you need to adjust or replenish your emergency fund?	
> Do you need to review your cash flow plan? If so, evaluate your			Are you planning to buy or sell business, personal, or real property this year?	
actual income and expenses, and adjust your spending plan as necessary.			Do you need to review your investment risk tolerance?	
> Do you need to review your employee benefits to ensure that you are taking advantage of what your employer offers? If so,			Do you need to review the performance of your investment accounts?	
consider maxing out annual contributions to any retirement accounts, Health Savings Account, Flexible Spending Account, and/or Dependent Care Flexible Spending Account.			Do you need to rebalance your investment portfolio or otherwise adjust your asset allocation? If so, consider the following:	
➤ Are you able to contribute to an IRA? If so, consider the following: ■ Fund a Roth IRA, make deductible contributions to a traditional IRA, or make after-tax contributions to a traditional IRA, depending upon your eligibility. (continue on next column)			 Be sure to consider the tax consequences and trade strategically. If you made any trades last year that were meant to be short-term (e.g., due to tax loss harvesting or to avoid capital gain distributions), revisit your strategy and reposition as necessary. (continue on next page) 	

2023 · WHAT ISSUES SHOULD I CONSIDER AT THE START OF THE YEAR?



	ASSET & DEBT ISSUES (CONTINUED)	YES	NO	INSURANCE ISSUES
	Do you need to review your asset location across the accounts in your portfolio? If so, consider holding tax-efficient investments in taxable accounts, and tax-inefficient investments in tax-preferred accounts.			Do you expect any changes with regard to your heal medical treatments? If so, consider reviewing your heal insurance coverage and alternate options. Do you need to review your life insurance coverage?
}	If you have a mortgage, should you explore refinancing? Are there debts that you would like to eliminate this year? If so,			Do you need new or increased disability insurance of
	strategically target debts with the least favorable terms first. Are you a co-signer/guarantor on any loans/agreements? If so, check in with the other interested parties to confirm the terms,			 Is it time to explore (or review existing) LTC insurance Have you made any improvements to your property acquired new valuables? If so, consider reviewing your insurance (homeowners, renters, etc.), increasing coverage
}	payment history, current status, etc. Will you potentially need to borrow funds this year?			adding riders as appropriate.
}	Do you need to review your credit report/score? Do you need to freeze your credit?			LEGAL ISSUES
				Do you need to review your estate plan?
ı	TAX ISSUES	YES	NO	Do you need to review the titling/ownership of your
	Do you need to collect tax forms and organize other documents in preparation for filing income tax returns for last year? If so, use last year's filings and/or a tax organizer to begin to gather all information necessary for filing Form 1040 and any state returns.			 Are you, or will you be, serving as a fiduciary? If so, confollowing: Review your duties and your performance to ensure the upholding applicable standards. If you are an Executor or Trustee of an irrevocable trustee.
	Did you make taxable gifts, or do you want to split gifts for last year? If so, collect documentation necessary for filing Form 709.			whether a distribution and election under the 65-Day be prudent.
}	Would Roth conversions be beneficial this year?			Have any new laws gone into effect that might impa financial plan? If so, consider how your saving strategies
	Did you fail to make an IRA contribution for the prior tax year, but would you like to do so? If so, you have until Tax Day (excluding extensions) this year to make a contribution for last year.			tax situation, estate plan, etc. might have been affected steps might be necessary.
	Po you own investments in taxable accounts that are likely to make capital gains or income distributions (e.g., certain mutual funds and ETFs)? If so, consider your cost basis and whether it might be advantageous to sell in advance of such distributions.			 Are you subject to any new contracts/agreements, o such arrangements expire? If you own a business, are there any changes on the this year?
}	Do you need to review your unrealized gains and losses and create a harvesting strategy?			Are there any state-specific issues to consider?

	ILJ	
Do you expect any changes with regard to your health or medical treatments? If so, consider reviewing your health insurance coverage and alternate options.		
Do you need to review your life insurance coverage?		
Do you need new or increased disability insurance coverage?		
ls it time to explore (or review existing) LTC insurance?		
Have you made any improvements to your property or acquired new valuables? If so, consider reviewing your property insurance (homeowners, renters, etc.), increasing coverage and/or adding riders as appropriate.		
LEGAL ISSUES	YES	NO
Do you need to review your estate plan? Do you need to review the titling/ownership of your assets?		
Are you, or will you be, serving as a fiduciary? If so, consider the		П
 following: Review your duties and your performance to ensure that you are upholding applicable standards. If you are an Executor or Trustee of an irrevocable trust, consider whether a distribution and election under the 65-Day Rule would be prudent. 		
 Review your duties and your performance to ensure that you are upholding applicable standards. If you are an Executor or Trustee of an irrevocable trust, consider whether a distribution and election under the 65-Day Rule would 		
 Review your duties and your performance to ensure that you are upholding applicable standards. If you are an Executor or Trustee of an irrevocable trust, consider whether a distribution and election under the 65-Day Rule would be prudent. Have any new laws gone into effect that might impact your financial plan? If so, consider how your saving strategies, income tax situation, estate plan, etc. might have been affected and what 		
 Review your duties and your performance to ensure that you are upholding applicable standards. If you are an Executor or Trustee of an irrevocable trust, consider whether a distribution and election under the 65-Day Rule would be prudent. Have any new laws gone into effect that might impact your financial plan? If so, consider how your saving strategies, income tax situation, estate plan, etc. might have been affected and what steps might be necessary. Are you subject to any new contracts/agreements, or did any 		



Here are some keys to success!

•

Keys to Limiting your Lifetime Tax Bill

- 1) Build tax diversification save to Roth, Pre-Tax, & Taxable accounts
- 2) Play the tax game! defer income in high earning years & recognize income in low earning years
- 3) Always be ethical & legal with your tax strategies
- 4) Have an eye on the horizon. What will you owe come tax season?

Keys to Financial Planning

- 1) Pay yourself first! Target to save 10% to 20% or more of your gross monthly income (including 401k match).
- 2) Live below your means! Be an aggressive saver!
- 3) Pay off your credit cards each month. Automate everything!
- 4) Low-cost investments typically outperform expensive, high-cost, active funds.
- 5) Avoid expensive & complex products like whole-life insurance & non-traded REITs.
- 6) Let compounding work for you for decades. The younger you start saving, the better.
- 7) Target to take Social Security at full retirement age or later. You take a penalty for taking it early.

Todd Moerman

^{*} This is general information only and not individual advice. Integrity Investment Advisors, LLC is not a CPA firm or an Attorney. To the extent that a reader has any questions regarding the applicability of any specific issue or strategy discussed above to his/her individual situation, he/she is encouraged to consult with the professional advisor of his/her choosing.

admin@365taxstrategy.com | ** | https://365taxstrategy.com/